

# BIENVENUE AU MOIS DE L'ANALYTIQUE DES DONNÉES D'AFFAIRES



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Octobre 2020

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[Certificat en analyse des données d'affaires](#)

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# Calendrier des Évènements

DATE	THÈME	SPÉCIALISTE
<b>1<sup>er</sup> midi 6/10/2020</b>	<b>The roles of the Business analyst in business data analytics: before, during and after</b>	<b>Alex Velasquez, CBAP, CBDA, AAC</b> <i>Senior Consultant – Integrationworx Conference In English</i>
<b>2<sup>e</sup> midi 13/10/2020</b>	L'analytique des données d'affaires : Une science numérique	<b>Serge Oigny</b> <i>Senior Data Scientist – Desjardins General Insurance Group Conférence en français</i>
<b>3<sup>e</sup> midi 20/10/2020</b>	La visualisation des données : Un moyen de communication des résultats de l'analytique des données d'affaires	<b>Nabil Beitinjaneh</b> <i>Data Programs Coordinator, McGill SCS International Consultant – Data Conférence in English &amp; Français</i>
<b>4<sup>e</sup> midi 27/10/2020</b>	Où en sommes-nous avec l'analytique des données d'affaires : Potentiel, contraintes et opportunités.	Table ronde ; Modérateur : <b>Louis-Charles Gauthier, CBAP</b> <i>Président - LCG Solution</i>



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# Notre spécialiste d'aujourd'hui



**Alex Velasquez B.Sc. AAC ECBA CCBA CBAP CBDA**

Senior Consultant



In 427 days !!



# The roles of the Business Analyst in *business data analytics:* Before, during and after

Alex Velasquez, CBAP, CBDA, AAC



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# Alex Velasquez – Before Formal BA Training



# Disclaimer !

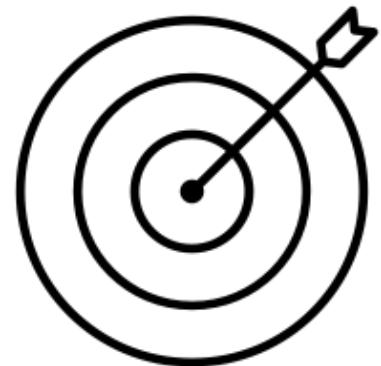




\* Greatest Value in CBDA

# *BEFORE* starting business data analytics: Identify the Research Question

- Analytics starts with the definition of the business objective; *then* the research question is formulated based on the business objective.
- Establishes the **scope** for the analytics.



# Four Areas of Data Analytics

- **Descriptive**
  - Understand what happened in the past. Learn from past behavior to influence future outcomes.
- **Predictive**
  - Provides an estimation regarding the likelihood of a future outcome.
- **Diagnostic**
  - Answers the Why.
- **Prescriptive**
  - Uses the what, when and why to provide recommendations.

# Source Data

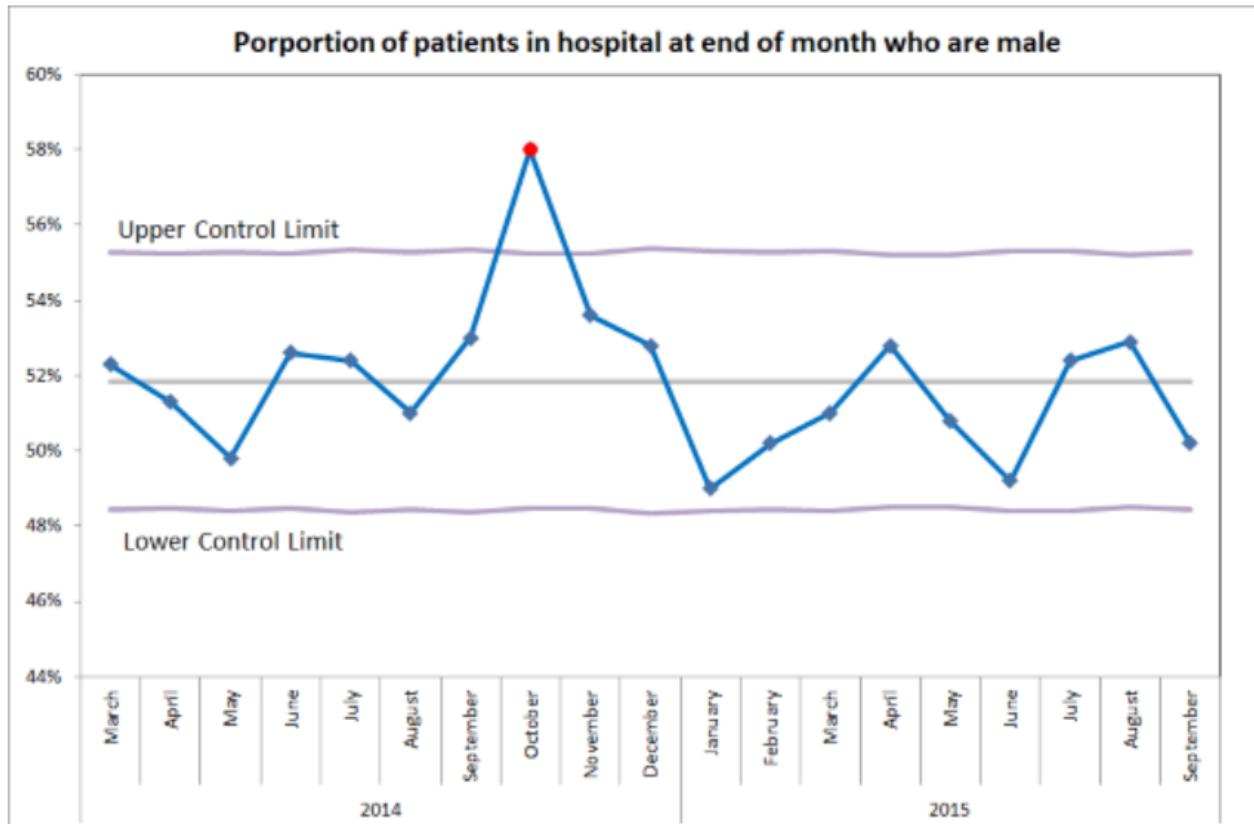
- Organizations have vast amounts of data from disparate sources and hence different format.
- Requires Effective Data Management. Effective Decision making requires accurate data.
- If the available data is not useful in answering the research question, it is essential to collect the appropriate data.
- Use Brainstorming to address— Members of the team are asked for their ideas.
- The focus of any project must be meet the stated business objective, rather than to make the available data useful.

# **DURING data analytics:** Analyze Data

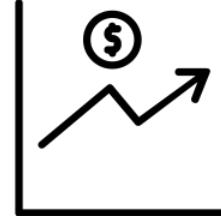
- Include Subject Matter Experts for Valuable Analysis
- Assess the analytical results with respect to the business requirements
- Leverage Sampling Techniques (Representative of Populations)
  - Random, Systematic, Stratified, Cluster
- Broaden your toolsets of analysis
  - Control charts, Distribution charts, Pareto Charts, Funnel Charts

# *DURING* data analytics: Analyze Data

Example: Control Charts



# *DURING data analytics:* Interpret and Report Data

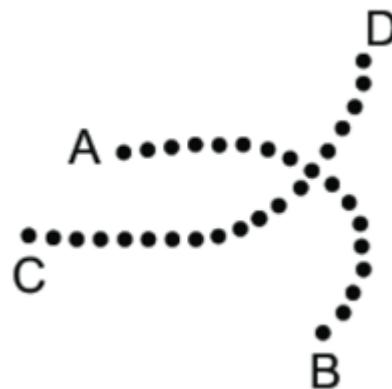
- Cater your results to the Audience
  - Presenting your analysis to the executive management. Report must be a summary of the major themes and patterns.
  - Never underestimate the power of Visuals !!
- 
- Leverage Techniques introduced by the CBDA Material
    - Example: Gestalt Principles

# *DURING data analytics:* Interpret and Report Data

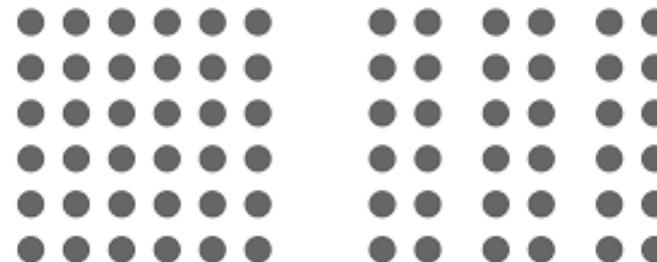
## Gestalt Principles

- Figure-ground, Similarity, Proximity, Common region, Continuity, Closure, Focal point.

Continuity



Proximity



»

# *AFTER data analytics:* Use Results to Influence Decision Making

- It is human nature to naturally resist change.
- It is Natural tendency for stakeholders to trust intuition and experience.
- Goal of Data analytics is Evidence-Based decision making and prompting Action.
- As a trusted Advisor you need to facilitate this shift in thinking.
- Leverage Data Story Telling: Complements visuals with a narrative.

# *AFTER data analytics:* Use Results to Influence Decision Making

- To obtain stakeholder buy in on an analytics project, use an adaptive approach and start with potential quick wins that can be achieved early.
- Help project team demonstrate success, rather than expecting stakeholders to wait too long.
- Engage stakeholders more frequently and effectively. Especially those negatively affected by the project.
- Involving resistors in solution design and implementation is one of the best approaches to reduce resistance to any kind of change.  
Understand the root cause of challenges.
- Pro actively address the groups and individuals impacted by the change.

# *AFTER data analytics:* Use Results to Influence Decision Making

## Systems Thinking

- Business Analysts are already expected to have skill such as Communication, Trustworthiness, Adaptability and change facilitators.
- For data analytics you can need to add *System thinking* into your toolbox. Essential to think holistically and methodically.
- The ability to understand people, process and technology and the organization as a whole. How best to make decisions based on the analytics results.

# Guide organizational Level Strategy for Business Data Analytics

- Focus on Sustainability of your analytical Models.
- Post deployment activities are often forgotten.
- Determine the criteria to decide how long the analytics results should continue to be used, once deployed.
- Decide how the use of analytic results would be monitored and its benefits measured.
- Continued usefulness of the deployed model or system.

# Material to Prepare for the CBDA Exam



A screenshot of a LinkedIn group page for 'IIBA CBDA®(CERTIFICATION IN BUSINESS DATA ANALYTICS)'. The group was founded by Alex Manuel Velasquez, CBAP in October 2019. The page includes a search bar at the top, navigation links for Home, My Network, Jobs, and Messaging, and sections for Recent posts and Groups. A call-to-action button at the bottom encourages users to 'Start a conversation in this group'.



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# Material to Prepare for the CBDA Exam

- Identify the Research Questions – 20% (Domain 1)
- Source Data – 15% (Domain 2)
- Analyze Data – 16% (Domain 3)
- Interpret and Report Results – 20% (Domain 4)
- Use Results to Influence Business Decision Making – 20% (Domain 5)
- Guide Organization-level Strategy for Business Analytics - 9% (Domain 6)

# Questions



# Merci Alex !!

¡Gracias!  
Gràcies!  
Thank you!  
Merci!  
DANKE!  
你很

# La prochaine session

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